

## IQVIA Medical Solutions: Medical Content Development

Introducing newly optimized ways of high scientific HCP engagement for pharma

In today's dynamic environment, **optimized healthcare professional (HCP) engagement is a critical success factor** for the pharmaceutical sector. There has been a gradual shift towards high scientific activities as **HCPs are seeking authentic, unbiased and trustworthy information** and delivery via Medical teams.

IQVIA brings enhanced medical solutions that provide **value-based HCP engagement with curated content development services** for Medical Affairs. We partner with and enable pharma organizations to optimize engagement throughout the product lifecycle and build a strong foundation for long-term HCP relationships with the following key offerings:



- · Field medical affairs
- · Scientific engagement
- KOL relationships
- · Insight generation



- · Scientific write-ups
- Manuscript
- · Digital content
- · Promotional material



- KOL contracting
- Slide deck preparation
- · Logistic arrangements
- Post-event summary



- HCP training
- · MSL training
- MA training
- Tailored to requirements

## **DEEP DIVE INTO MEDICAL CONTENT DEVELOPMENT SOLUTIONS**

IQVIA's curated medical content development solutions can be tailored to your needs in various content formats to help support in delivering compelling scientific communications with HCPs.

## **CONTENT FORMATS**



**Manuscripts** 



**Scientific write-ups** 



Creative presentations, FAQs, Brochures



Concise content for digital media

## **KEY OUTCOMES**



**Facilitate evidence dissemination** 



**Establish scientific dialogues** 



**Enable launch readiness** 



Support informed decision-making

We are here to help build your success story. Contact us for more information on IQVIA's Medical solutions.