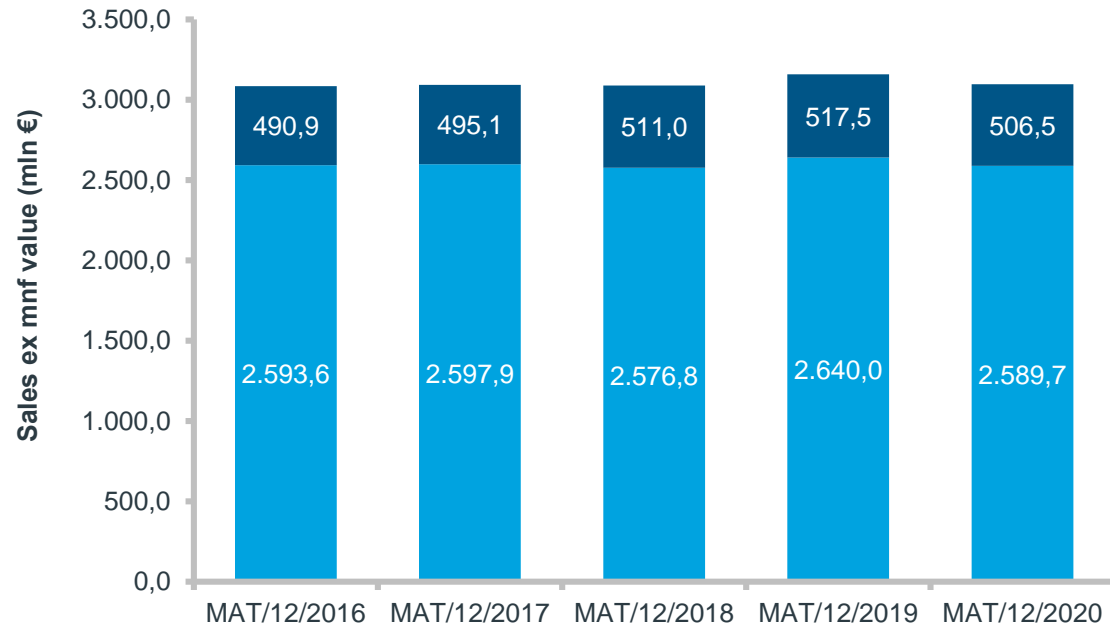


The Belgian retail market is worth €3,10 billion

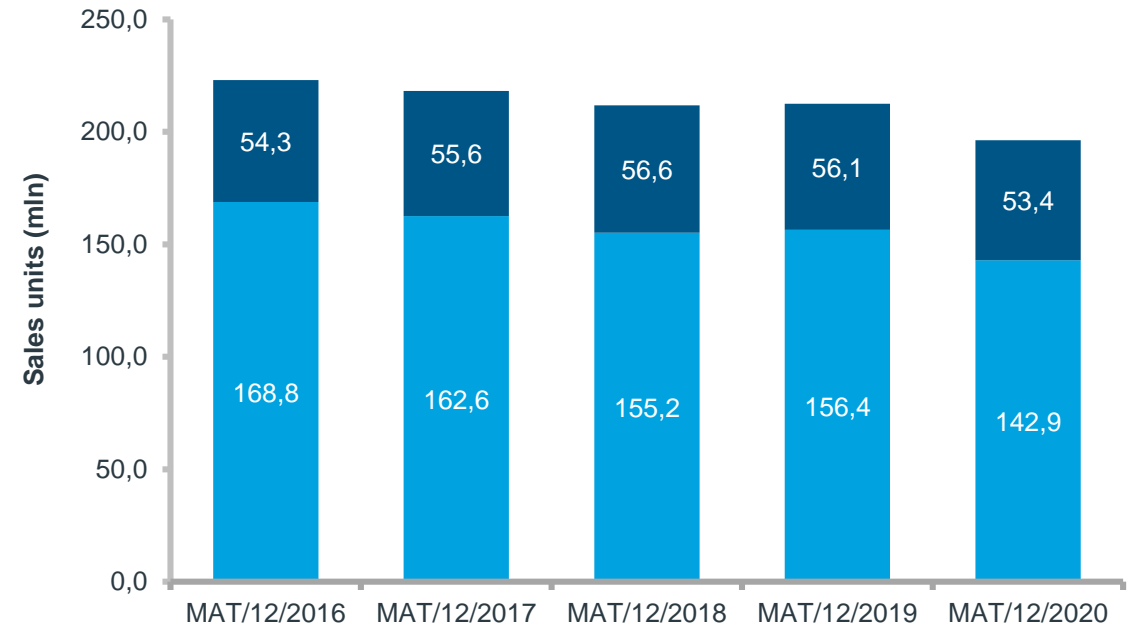
It shows a growth in value, hence, a decline in units for the current MAT

Sales Evolution – Value ex-mnf



■ ORIGINAL ■ GENERIC/COPY

Sales Evolution – Units

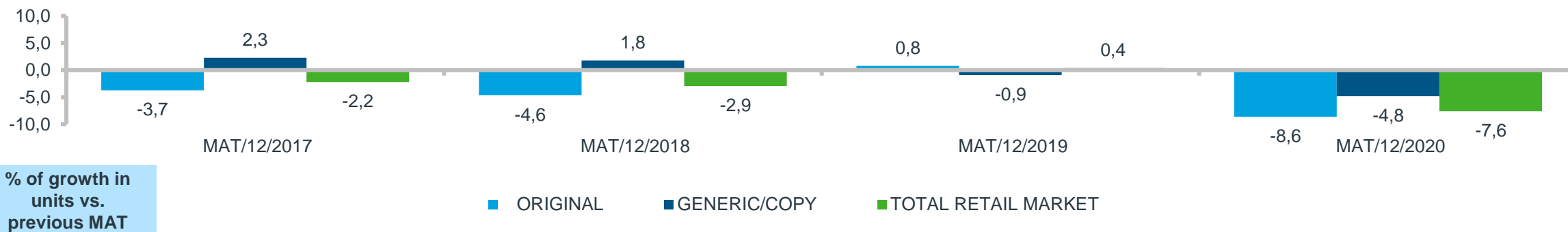


■ ORIGINAL ■ GENERIC/COPY

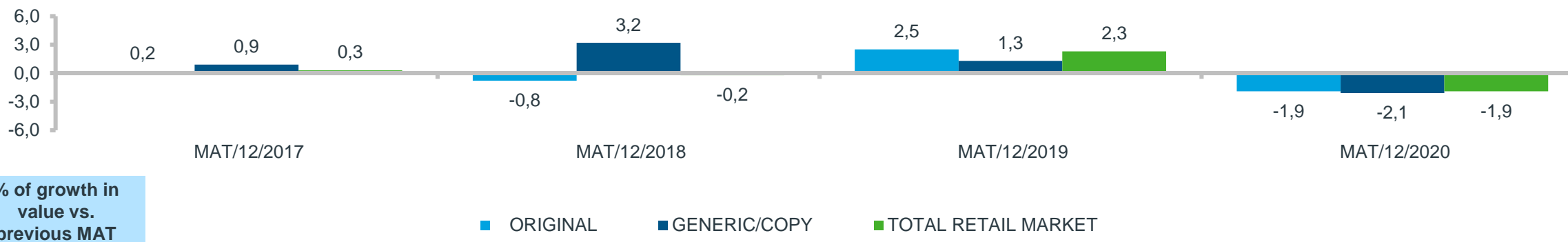
Source: IQVIA – LMPB services – Selling In data

Retail market BE: original vs generics

The total retail market in units shows a decrease of -7,6%, where the generic/copy also shows a decrease of -4,8% (Sales Evolution – Units)



In value, the total retail declines with -1,9%, while the generic/copy market also shows a decrease of -2,1% (Sales Evolution – Value)



Source: IQVIA – LMPB services – Selling In data