

# The top 10 best selling ATC classes in retail in units and value (registered products)

| Top 10 Best Selling ATC classes in retail | Units abs. MAT/09/2020 | % of BE Retail Market | Top 10 Best Selling ATC classes in retail | Value abs. MAT/09/2020 | % of BE Retail Market |
|---|------------------------|-----------------------|---|------------------------|-----------------------|
| N02 ANALGESIQUES                          | 22,906,180             | 11.3                  | L04 IMMUNOSUPPRESSEURS                    | 291,247,680            | 9.3                   |
| N05 PSYCHOLEPTIQUES                       | 13,857,476             | 6.8                   | B01 THROMBOLYTIQUES                       | 256,443,904            | 8.2                   |
| A02 A-ACID.A-FLATUL.A-ULCER.              | 9,917,359              | 4.9                   | R03 ANTIASTHM & COPD PRDTS                | 189,546,992            | 6.0                   |
| R01 ANTIINF DECONGEST RHINO               | 8,525,626              | 4.2                   | A10 ANTIDIABETIQUES                       | 179,547,088            | 5.7                   |
| R05 ANTITUSSIFS PREP BRONCH               | 8,163,076              | 4.0                   | N05 PSYCHOLEPTIQUES                       | 150,423,264            | 4.8                   |
| A10 ANTIDIABETIQUES                       | 7,717,893              | 3.8                   | N02 ANALGESIQUES                          | 142,693,648            | 4.6                   |
| N06 PSYCHO ANALEPTIQUES                   | 7,012,656              | 3.5                   | J05 ANTIVIRAUX SYSTEMIQUES                | 137,653,696            | 4.4                   |
| J01 ANTIBACTERIENS SYSTEMIQ.              | 6,674,072              | 3.3                   | C09 PROD ACT SYS RENIN-ANGIO              | 133,492,280            | 4.3                   |
| M01 ANTIINFLAM ANTIRHUMAT VG              | 6,264,491              | 3.1                   | A02 A-ACID.A-FLATUL.A-ULCER.              | 102,069,208            | 3.3                   |
| R03 ANTIASTHM & COPD PRDTS                | 6,062,500              | 3.0                   | C10 PR.LIPID-REGUL.A-ATHEROM              | 101,709,016            | 3.2                   |

Source: IQVIA – LMPB services – Selling In data

# The top 10 fastest growing ATC in units and value (in absolute growth, registered products)

| Fastest Growing ATC in Units  | Units abs.<br>MAT/09/2020 | Absolute<br>Growth in units | Fastest Growing ATC in Value  | Value abs.<br>MAT/09/2020 | Absolute<br>Growth in value |
|-------------------------------|---------------------------|-----------------------------|-------------------------------|---------------------------|-----------------------------|
| J07 VACCINS                   | 3,444,589                 | 551,957                     | D05 PRD NN STER TR.INFL.CUT.  | € 59,560,360              | 19,651,088                  |
| A11 VITAMINES                 | 4,320,447                 | 321,565                     | A10 ANTIDIABETIQUES           | € 179,547,088             | 18,095,232                  |
| R02 ANTIINF DECONGEST PHARYNX | 4,398,231                 | 304,179                     | B01 THROMBOLYTIQUES           | € 256,443,904             | 12,367,824                  |
| A10 ANTIDIABETIQUES           | 7,717,893                 | 254,892                     | J07 VACCINS                   | € 70,018,176              | 10,537,964                  |
| A02 A-ACID.A-FLATUL.A-ULCER.  | 9,917,359                 | 243,233                     | M01 ANTIINFLAM ANTIRHUMAT VG  | € 61,801,324              | 5,719,860                   |
| C09 PROD ACT SYS RENIN-ANGIO  | 6,044,137                 | 223,741                     | C09 PROD ACT SYS RENIN-ANGIO  | € 133,492,280             | 4,349,592                   |
| D08 ANTISEPTIQ ET DESINFECT   | 2,806,033                 | 105,370                     | R03 ANTIASTHM & COPD PRDTS    | € 189,546,992             | 3,494,848                   |
| N03 ANTIEPILEPTIQUES          | 3,548,028                 | 99,104                      | A11 VITAMINES                 | € 30,745,894              | 2,761,994                   |
| H03 THERAPEUT THYROIDIENNE    | 2,388,823                 | 57,376                      | R02 ANTIINF DECONGEST PHARYNX | € 21,768,156              | 1,592,456                   |
| A04 ANTIEMETIQUES.ANTINAUSEE  | 75,084                    | 52,331                      | J06 SERUMS ET Y GLOBULINES    | € 15,506,301              | 1,467,595                   |

Source: IQVIA – LMPB services – Selling In data

# The top 10 best selling products in retail in units and value (registered products)

| Top 10 Best Selling products in units | Units abs. MAT/09/2020 | % of BE Retail Market in units | Top 10 Best Selling products in value | Value abs. MAT/09/2020 | % of BE Retail Market in value |
|---------------------------------------|------------------------|--------------------------------|---------------------------------------|------------------------|--------------------------------|
| DAFALGAN                              | 8,059,420              | 4.0                            | HUMIRA                                | € 75,793,328           | 2.4                            |
| D-CURE                                | 2,678,615              | 1.3                            | ELIQUIS                               | € 73,425,136           | 2.3                            |
| PANTOMED NYCOMED                      | 2,532,834              | 1.2                            | XARELTO                               | € 63,903,492           | 2.0                            |
| NUROFEN                               | 2,196,645              | 1.1                            | STELARA                               | € 45,516,308           | 1.5                            |
| ASAFLOW                               | 2,168,486              | 1.1                            | DAFALGAN                              | € 45,417,396           | 1.4                            |
| ISO-BETADINE                          | 2,111,323              | 1.0                            | LIXIANA                               | € 41,066,700           | 1.3                            |
| L-THYROXINE CHRIST                    | 2,059,678              | 1.0                            | ENBREL                                | € 37,018,684           | 1.2                            |
| IBUPROFEN EG                          | 1,899,837              | 0.9                            | SIMPONI                               | € 25,650,062           | 0.8                            |
| GLUCOPHAGE                            | 1,773,856              | 0.9                            | TRIUMEQ                               | € 25,018,232           | 0.8                            |
| STREPSILS                             | 1,503,164              | 0.7                            | PANTOMED NYCOMED                      | € 24,800,004           | 0.8                            |

Source: IQVIA – LMPB services – Selling In data