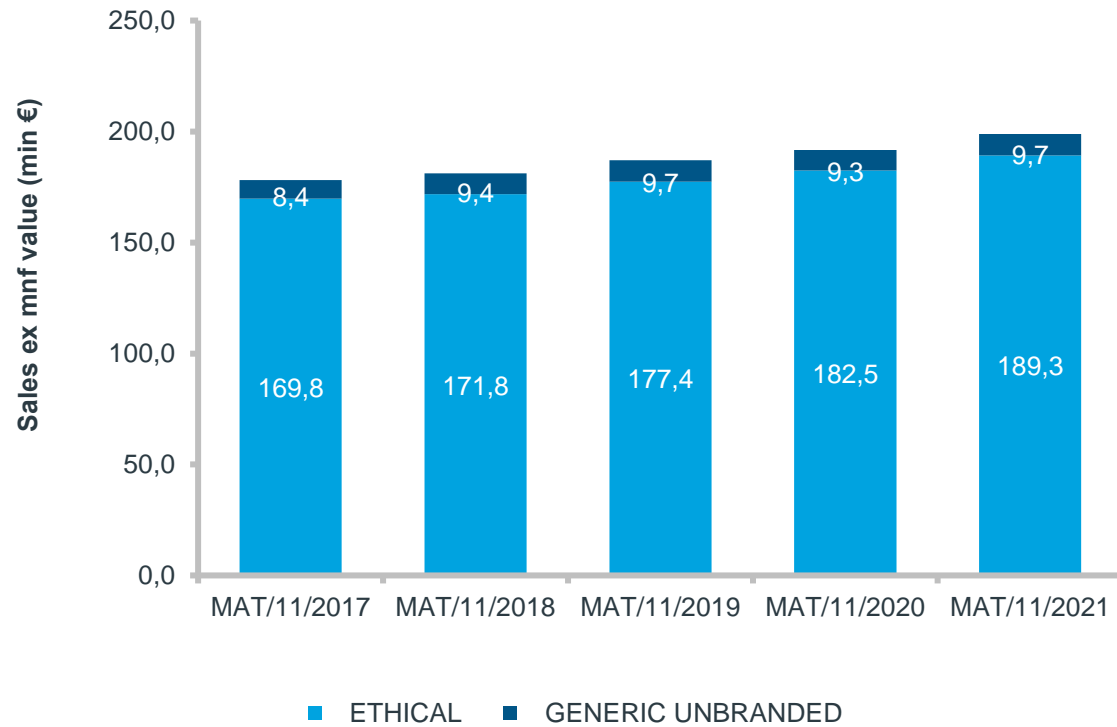
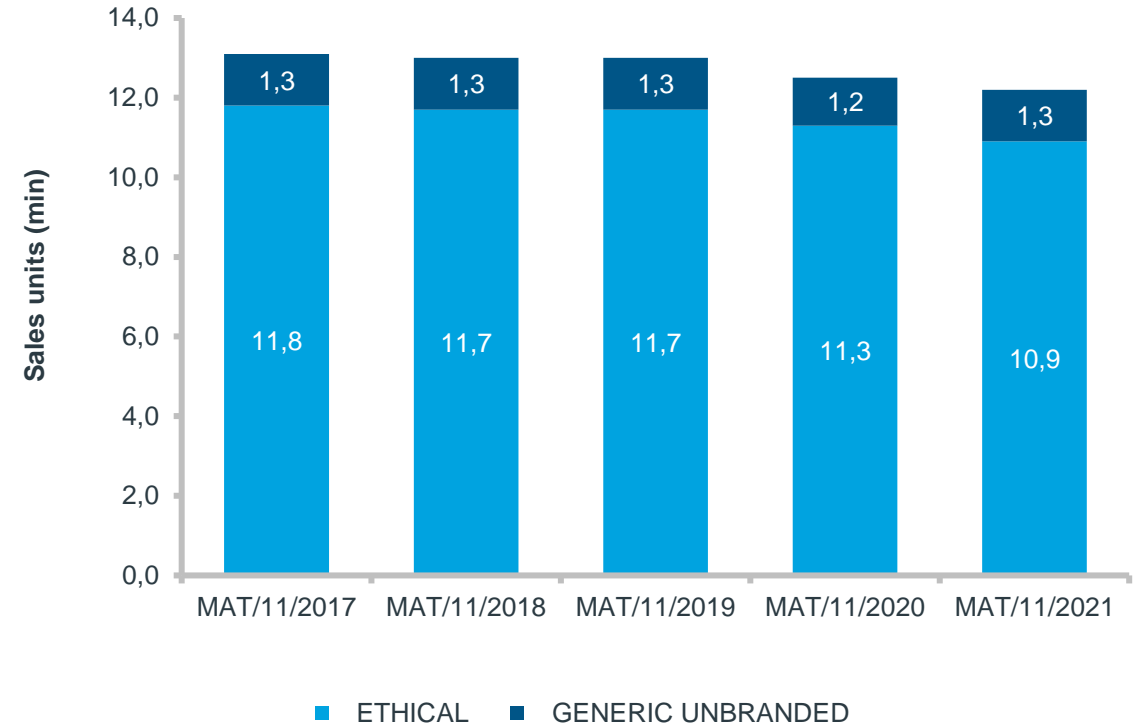


# The Luxembourg registered medicine market is worth €199 million

## Sales Evolution – Value ex-mnf



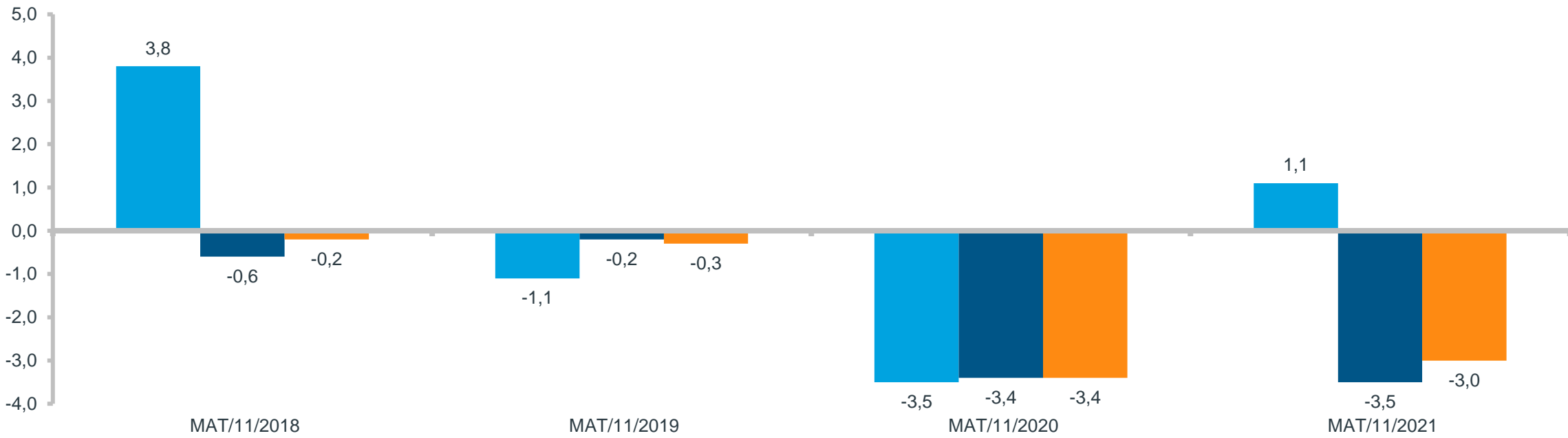
## Sales Evolution – Units



Source: IQVIA – LMPL services – Selling In data

# The total retail market in Luxembourg shows a decrease of -3,0% in units, where the generics grows with 1,1%

## Sales Evolution – Units



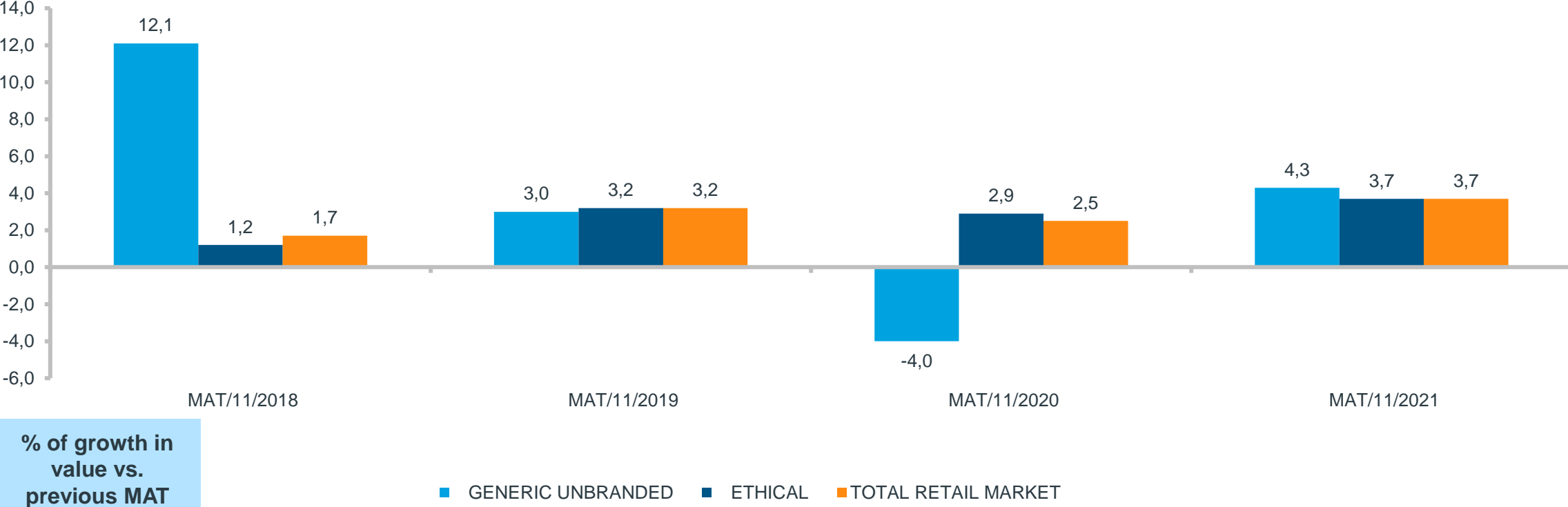
**% of growth in units vs. previous MAT**

■ GENERIC UNBRANDED ■ ETHICAL ■ TOTAL RETAIL MARKET

Source: IQVIA – LMPL services – Selling In data

# In value, the total market grows with 3,7%, while the generics is growing with 4,3%

## Sales Evolution – Value



Source: IQVIA – LMPL services – Selling In data