IQVIA TECHNOLOGIES

IQVIA Grants and Funding Management

Purpose-built for life sciences.
Built to evolve with industry changes.

Customer experience, technology, and grant processes continue to evolve. With a changing healthcare environment, life science companies must streamline and accelerate their approach to grants, leveraging data to improve decision making, standardizing processes globally. Streamlined, compliant, and efficient, IQVIA Grants and Funding Management builds a foundation for grants success.

EMBEDDED COMPLIANCE THAT EVOLVES WITH CHANGING GLOBAL REQUIREMENTS

At IQVIA, we're redefining the grants and funding management space with innovation that delivers a higher level of efficiency and performance. It's a transformation grounded in research, industry partnerships and user feedback. Key to the solution's advanced design is its ability to stay compliant with new regulations, and current with the needs of a changing industry. With compliance embedded throughout, our solution screens for tax status, exclusion lists, and submission of required documentation, mitigating risk.

STREAMLINED WORKFLOWS IMPROVE EXPERIENCE

Developed on a SaaS platform, Grants and Funding Management automates workflows through every phase of the grant funding process. Flexibility enables expansion with the ability to adapt as business needs change. With an external portal for intake, intuitive user interface, streamlined workflows, and smart checklists, Grants and Funding Management enables seamless application routing and status checks, while automated e-mails alert users as the application works through the review process.

SEAMLESS DATA ACCESS IMPROVES DECISION MAKING

Grants and Funding Management provides seamless access to meaningful data, enabling smarter decisions. Leverage historical data to assess cost per learner, participation by therapeutic area, and more. Robust integration capabilities allow capture of HCP/ HCO spend data integrating seamlessly with transparency and payment solutions.

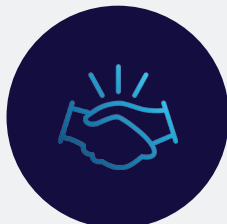Our end-to-end software answers the following questions and more:

• How much funding has been requested versus approved?

• How is funding across different program types and therapeutic areas?

• How does my funding look year-over-year?

• Which programs deliver the most effective outcomes?

Medical education

Charitable donations

Sponsorships

Patient education

Grants and Funding Management accelerates funding requests with automated processes and a streamlined external portal for requesting organizations.

Internal and external submissions: Request intake for various funding types with unique and straightforward application forms.

Reviews: Easily process eligibility confirmations, completeness reviews and Grant Review Committee prep.

Approvals: Leverage robust capabilities to support context- and threshold-based approvals.

Agreements: Keep the process moving with automated agreement generation and electronic signatures.

Payment and reconciliation: Efficiently track and automate payments, seamlessly enable milestones and refund calculations.

Outcomes and reporting: Graphically demonstrate the impact of your programs, and quickly execute outcomes measurement and reporting.

Expertise and support beyond technology

Designing and managing a grant program is complex. From development of standard policies and procedures to efficient grant approval workstreams and evaluation of requests, IQVIA offers complete guidance and hands-on support for funding strategies and processes.

Purpose built for life sciences

For more than 15 years, IQVIA has been merging innovation with best-in-class platforms to create grant management technology specifically for the life science industry. The Grants and Funding Management platform is powered by Salesforce technology, leveraging IQVIA differentiators to deliver an industryleading solution.

Leading the way forward

IQVIA Commercial Compliance delivers a full suite of technology, consulting and managed services offerings designed to adapt to the unique needs of the life science industry. Beyond compliance, we provide global, scalable and streamlined solutions that transform decision making, improve operational efficiencies and deliver better business outcomes.

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